Reading List

Learning Objectives

The objectives of this course are:

- To enhance your ability to formulate important organizational behavior research questions through the use of theoretical synthesis.
- To sharpen your ability to recognize important differences separating good research from poor research.
- To provide a basic understanding of selected individual-level theories and research paradigms in organizational behavior.

References

Lowman, R.L. (1998). The ethical practice of psychology in organizations. Washington, DC: Society of Industrial & Organizational Psychology. This is a resource book containing case examples based on fictional situations or composites of real-life situations addressing the ethics of professional behavior. I have a copy in my office.

American Psychological Association: Ethical principles of psychologists and code of conduct. This is available at:

This document is primarily aimed at providers of psychological services but contains valuable information on professional conduct. A summary of some relevant excerpts is contained in the reading material for Week 1.

American Psychological Association. (2009). Publication manual of the American Psychological Association (6th ed.), Washington, DC: Author. Your paper in this course should conform to the style specified in this manual. If you intend to purchase this manual, do not buy the first printing, which contains numerous errors. The errors are described at:

A summary of the relevant points in this manual is shown in “APA Research Style Crib Sheet” contained in the reading material for Week 1.

Week 1, Science, Theory, and Research

Nova (television series) The proof: Fermat’s Last Theorem.
Available on YouTube at:
5-1: http://www.youtube.com/watch?v=SVXB5zuZRcM&feature=related
5-2: http://www.youtube.com/watch?v=WllIrXXlqO&feature=related
5-3: http://www.youtube.com/watch?v=rbdYmF8SQ48&feature=related
5-4: http://www.youtube.com/watch?v=DZjJpBYenZ8&feature=related
5-5: http://www.youtube.com/watch?v=Nhywi1qF45w&feature=related


For future reference (scan for class):


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**Week 2, Theory Building and Research Methodology**

Nova (television series) *Do scientists cheat?*  
Available on YouTube at:  
7-1: http://www.youtube.com/watch?v=VocuoLrQTSPI  
7-2: http://www.youtube.com/watch?v=6o-e_D9fp-UF&feature=related  
7-3: http://www.youtube.com/watch?v=wmSItAfYRsM&feature=related  
7-4: http://www.youtube.com/watch?v=EGT0F00-Ejo&feature=related  
7-5: http://www.youtube.com/watch?v=6Z-YBoQev8U&feature=related  
7-6: http://www.youtube.com/watch?v=VMh9e93Kw3w&feature=related  
7-7: http://www.youtube.com/watch?v=1CjPy0a3bwY&feature=related


**Week 3, Theoretical Orientations I**

**Motivation-Hygiene and Job Characteristics Theory**


**Expectancy Theories and Organizational Behavior Modification**


**Attribution Theory**


**Week 4, Theoretical Orientations II**

**Consistency Theory**


**Equity Theory and Goal-Setting Theory**


**Social Identity and Self-Categorization Theory**


**Week 5, Individual Differences and Global Beliefs**


**Week 6. Toward a Theory of Altruism, Other Orientation, and Prosocial Motives**


**Week 7, Job Satisfaction: Situational and Dispositional Approaches**


**Week 8, Antecedents and Consequences of Mood**


Week 9, Antecedents and Consequences of Commitment


Week 10, Organizational Citizenship Behavior


**Week 11, Goal Setting**


**Week 12, Goal Setting – The Darker Side?**


**Week 13, Self-Orientation, Leadership, and Organizational Performance**


